## To Be Smart, Live the Simple Life

How Fashionable Folks Nowadays Scorn Canvas, backs and Terrapin, Give Bad Suppers and offer Lemonade to Their Guests Instead of Champagne.

yond question, the simple life is the last

Young matrons must cultivate dig-

nified dowagers and talk to them about

charities and good works. Good works are

by a man who had married the daughter of

many times millionaire," said a social

observer, "and I was, delighted at the

"One of the men at that dinner was em-

ployed by a man wire represents in the

highest degree whatever evil there may be

in an unearned increment, having inherited

millions from his father and devoted it to

every bad purpose possible to money.

This man talked with the greatest elo-

quence of the evils of the present systems

return to simple pleasures. High thinking is just now very much the mode and, of

course, simple living is the pendant to it.

who issues them down at the court house, is

How to Plant Nasturtiums.

"That was only a phase of the present

of property ownership.

cialism and the advantages of poverty.

the magnificence and luxury of entertain- sisted only of a few lilles and roses set ing which has become common among about the room in vases. The guests moved the wealthy since the wealthy have them- from one part of the room to another selves become numerous. One hears of a talking together as long as they wanted dinner that cost \$50,000. One does not, to, with no effort on the part of the hostess however, hear so much of the evening to keep the party going. parties at which the guests represent all | On a table that stretched across one side that there is of importance in society and of the drawing room were two bowls of at which there is very little of the extrava- | lemonade, some damp sandwiches and a few gance possible to wealth. The situation lady fingers. In the centre of the table was not exaggerated at the opera the other as the piece de resistance was a large bowl night when one woman was heard to say of cut up oranges sprinkled with sugar. to another, as they came out of adjoining . A man servant stood by the table and

"Oh, Mrs. X. certainly does give the would not like some ice cream. If they smartest parties in town now. The sup- said "yes" he would disappear into a hailpers are so bad!"

Canvashack ducks and ortolans are cer, piled up with the spoon and not in a about the Louis. within reach of every wealthy person, mould. but it takes a woman with great confidence | All this simplicity contrasted charmingly herself and a great deal of personality with the automobiles and broughams of the right kind to make her parties seem outside the door and was beautifully ex-smart just because the suppers are poor. hibited in an old house far downtown. smart just because the suppers are poor. Poor suppers are not of course the real | Such a mise en scène is, of course, much

reason that makes her parties smart, for better suited to the simple life than an there is always some other attraction than | uptown modern and shiny residence would the two kinds of lemonade, one pink and | be ne white, and with scarcety a perceptible. It is tried uptown, however, for simple difference in taste between them. A party and old fashioned is just now the mode. is not smart merely because there is nothing One must, of course, be very rich to be able to eat but sandwiches and oysier poulette, to afford to give one's guests poor food, with a watery chicken salad that recalls but with a position and bank account be-

It is only the rebellion against gold din- ery of smartness ner favors and twelve-dollar canvasback ducks that calls attention to this gastronomic phase of the affair. Some bostesses where the smart ones of the city enjoy are exaggerating the simplicity of their themselves. Flashy parties with opera parties, in the hope that they may acquire singers and champagne have had their day a fictitious smartness from seeming so To have one's parties and dinners de-

Wealth has increased so greatly during the past few years and money has been so very successfully the ideas of the simple freely spent on dress and entertaining that life, are no longer in such high favor. One it was natural there should be a revulsion' can be more simple at the evening recepagainst extravagance and a desire to go the opposite direction. The woman who is able to play the simple life as applied wanted to get a few of the well known to entertaining is certain to make an impression which champagne and terrapin ould never accomplish now.

But she should not take it so seriously of getting into the gay world is quite differas one young woman who heard Pastor ent. Wagner lecture and decided that the simple life was for her. She went home on Thurslife was for her. She went home on Thursday, sent for the housekeeper and said she are to be country, where a simpler of went to a dinner the other night given was going to the country, where a simpler

servants ready and the stablesmen sent the horses arti traps speeding to the country home of the family, an hour's ride outside of the city. The babies and their nurses, the children and their governesses, the valets and the maids went by train. The young matron and her husband went up in one of the automobiles.

Simple food was served on Saturday, the day was spent in the open air and in reading, and on Sunday there was church. But there was no dinner party that night, although a neighbor wanted them to come. There was a plain dinner and more of the

On Monday husband went to town, as

from taking cold and it was dark and lone- "Now, however, it is very smart to be some before the husband got home. On simple. Briday the simple life had got on the nerves of the chatelaine until she was on the point

of running back to town by herself. As it was, she had to wait until Monday. But she invited up fifteen persons for over Sunday and went down with them on Monday morning.

All that young woman does now to prove how devoted she is to the simple life is to have her parties as plain as possible and to give no dinners. She asks her friends in to evening receptions which are as near to New York's active social life at present as a horsehair sofa. They are a reminiscence of the period when black wainut furniture, provided it was sufficiently carved, was the most ornamental possession that many drawing rooms could have.

It is the simple life that has brought about the revival of the evening reception as a social curiosity. Only the severest form of entertainment is possible at such a gathering.

It may be that the host is a millionaire. For that reason, if for no other, it will be his object, or his wife's, to make the food and refreshments as plain as possible

They were all there—not the new people with money, but those with the names and the money too.

Sare a number of empty eggshells, fill these with kitchen garden loam, previously the money too.

The names meant smartness, position

The names meant smartness, position

# Imitating the French Marquise of the

picturesque and adorable than any real age.

the love patch on her cheek to her gold heeled slipper, from her bouffant skirt to her tiny painted fan, she presented a picture f a genuine Marquise.

Her snuff box set with diamonds had belonged to Tallevrand and her fan was done by Watteau. Her jewelled vinsigrette she used with a strong athletic arm motion that made the notion of smelling salts an amusing absurdity.

Around her neck was a rope of pearls caught together with links of hand spun gold and on the rope a tiny vinaigrette made from a seventeenth century Etruscan gold and on the rope at the left of the puffs. It was a pretty play in the box-the

chaperon modern, but remote in simple velvet, the slender lady of artists' dreams who had lilted down centuries on her high gold beels to coquette with fashion and bewilder young men during an opera. All her usual frank robustness of manner asked those who still looked hungry if they was buried. Enthusiastic remarks about golf and football fell away from her horrifled stare, but she revived over stories of Mozart and Beethoven or any new gossip

> manner, her costume entire is worth being displayed, together with elaborate

> fine gros grain silk, with a shadowy brocade taken from old glass cases; then, with the lights through the red box bulbs, the gold elusive fancy fireflies.

This prevailing fashion has also had its The trained skirt was cut long at the sides and then looped up just below the waist in actual panniers. The waist above this bouffant draping was as slender in effect as the stem of a Venetian wine glass. No wonder her manner was restrained, even a trifle brittle.

In fact, dinners so far as they oppose though eighteenth century in effect, all of old Spanish lace, with the roses faintly tinted and outlined with gold thread and the leaves a mass of old white silk Kensing-Young women aiming at society formerly ton embroidery. The centres of the roses were pearls, white, rose and gray. Under the lace was chiffon in old white with and then they wanted to have sufficient foot frills of dawn tulle. publicity given to that fact. Now the way

Tiny satin slippers, alluringly modest, as a Marquise's slippers should be, were a mass of embroidered gold thread with pearls, and there were buckles of gold and inmonds that had danced the minuet with Napoleon. The gold heels, inches high, were modelled much after her own waist line, and were meant for stepping slow dances or riding in gold coaches, but a menace to life in a twostep.

The tight fitting pointed bodice attenuated the waist line until the group of admirers accustomed to the Venus propor- lancers.

Driver of Rural Mail Route.

## MEN'S WORK THAT WOMEN DO | way of farming that I wasn't familiar with So it came easy enough, and I enjoyed it so

From the Lewiston Journal.

Miss Etta M. Nelson, driver on Route 3 of the rural free delivery from the Pittsfield as much hay as any farmer around here and office, who has held the position since Sept. 15. do it just as quickly, too. We have five 1903, starts on her trip these cold mornings when the mercury is 20 below, as braye and

"Personally. I don't believe that this the did every morning for the next three days.

The house, heated suddenly, had not been warm enough to prevent the children from taking cold and it was dark and lone
"Personally. I don't believe that this sort of thing is going to last. Canvas-backs and terrapin have too strong a hold on the social public to be shaken off so suddenly, even in favor of the simple life in society.

"Personally. I don't believe that this tuted with a strong physique to stand that strong physique to stand that this rigors of a Maine winter.

Miss Nelson has a record to be proud of.

Since beginning her duties with Uncle Sam she has not missed a day from her duties then I do. He does most of the ploughing, and has traversed her route of seventeen but I take a spell at that, too, and help in look
"In caring for the farm, Miss Fredericks rigors of a Maine winter.

"He's a pretty good worker, she said.

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"It is not in the farm of a man be to strong physique to stand that this sort of thing is going to last. Canvas-backs and terrapin have too strong a hold on the social public to be shaken off so since beginning her duties with Uncle Sam she has not missed a day from her duties then I do. He does most of the ploughing.

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"He's a pretty good worker, she she has not missed a day from her duties and has traversed her route of seventeen miles, sunshine or storm, with the exception of two days, when she substituted on Route in the absence of the driver.

She has not missed a day from her duties that I do. He does most of the ploughing, than I do. He does most of the ploughing, but I take a spell at that, too, and help in looking after the crops and getting in the hay and wheat. I know how to handle a fail, special significance in the color of the in the absence of the driver.

### Postmistress and School Supervisor.

From the Cleveland Plain Dealer. Miss Alice M. Robertson, who has just been appointed postmistress at Muskogee, the most important town in the Indian Terri-

and then loses the siri, he ought to have the fee printed.

"It is hard to tell why some of these marriages fail to transpire, continued the depolity. "I have never had occasion to investigate any of these, of course. Some fellows, I believe, buy a marriage license without consulting the girl, thinking that the sight of the document wil bring her to time. In some instances, I suppose, the girl changes her mind. I would say that a majority of these failures can be put down to the parents to either the prospective bride or bridegroom. The couple may decide to get married, the man will come down here and get the license, and when the cuestion is popped to the old folks there is such a strenuous of ction, that all yows are declared off."

Just at fitted her. Many of the schools are in remote, inaccessible portions of the Creek nation, reached only by long drives over roads so bad that she has several times been thrown out of her buggy. She has had to ford dangerous streams, sometimes getting into swimming water, and has had to depend upon the most primitive accommodations for food and

#### Girl Runs 50 Acre Farm. From the Philadelphia Press.

woman who manages a fifty acre farm From Suburban Life. Nasturtums should not be planted out of a way that has won for her the envy and ad names of the guests would have ornamented any list of "among those present."

Nasturtiums should not be planted out of initiation of all her neighbors. Miss Ella doors until all danger of frost is over, as they doors until all danger of frost is over, as they were all there—not the new people. They were all there—not the new people be given a good start indeer.

## Old Regime, a Fad of the New York Girl There was a sensation at the Opera last | tions of the outdoor girl searched eac

Monday evening, not on the stage, of course, other's eyes for a solution but among the audience. It was caused by On the bodice was a stomacher of pearls n a parterre box, dressed like a and gold embroidery. The sleeves had French Marquise of the eighteenth century, lace frills and she wore long lace mitts of which means that she looked much more dull white, and filmy and graceful with

The New York girl did not wish to look Harquise has ever ventured to.

Her hair was powdered white. From the love patch on her cheek to her gold just her own hair fluffed up from her forehead and puffed over the crown and back of head, with a couple of curls resting on the throat at the left, and all as white as the draperies and sparkling with diamond dust and diamonds, and a pale Mermet rose at the left of the puffs.

inade from a seventeenth century Etruscan gold earring.

From a fine Venetian gold chain, very threadlike and a rich yellow, hung the Watteau fan, a tiny affair, painted with a French garden scene with courtly rustic beauties and cavaliers doing eighteenth century dances. Her snuff box, of silver and diamonds, she carried with her roses and her Honiton point handkerchief.

Although she had studied out her costume most carefully it was really her patches that gave her most amusement. She carries hundreds of them cut for use in a small silver patch box of the time of Charles I. There are moons and stars, comets and

describing in detail. Already there are orders in the shops for the Marquise gown. and fans of the old French models are applied to the old French models are of a dozen, which would be really like. a dozen, which would be really like

being displayed, together with elaborate boxes of snuff and patches.

Her court train and bodice were of white fine gros grain silk, with a shadowy brocade of gold thread and a faintest tint of rose petals of the hue of a June dawn. At times it all seemed white, the white of gowns it aken from old glass cases; then, with the fact the patch is kept up to date, of what significance is it? If you are unhappy and a tiny patch on the tip of the chin says that you are joyous the code wholly loses its value as a danger signal to a flirtations value as a danger signal to a flirtatious And so, from now on, every fashionable

And so, from now on, every fashionable girl will include a mirror and patch box in herassortment of jewelled chain trinkets. The Marquise fad affords opportunity for both study and expenditure. In the fans there is simply no limit to price, size and variety of make. From the moderately small Empire fans, they decrease in size to a mere chatelaine ornament, and are often all silver or gold filigree work, lewel set.

a mere chatelaine ornament, and are often all silver or gold filigree work, jewel set.

From \$1,000 to 50 cents may be paid for a modern fan; from \$1,000 up for a painted fan, depending upon whether it is done by Louis Leloir or Greuze.

With this Marquise craze will come a thorough searching of antique shops for old necklaces, earrings, for fans and snuff boxes, for mouthe miroirs and vinaigrettes and, above all, for strips of old brocades.

For the colors of the century old silk tapes.

For the colors of the century old silk tapes.

For the colors of the century old silk tapes. tries are not to be imitated by modern dyes and the old lewelled pieces and old laces look far better on the fabrics woven in

their own times.

Being a very practical young woman when she is not a faddist, it is to be presumed that the Marquise gown will be in yogue with the New York girl solely for receptions, operas, musicales, &c., and not good form for dinners or dances, where pleasure must depend on normal condi-tions. What could the athletic girl dance in an 18-inch corset, save the minuet? And that, of course, will have a vogue, but it will not crowd out two-steps. Spanish will not crowd out two-steps. Spanish waltzes and the cheerful, energetic old

that I want to keep it up as long as I can.
"What do I do? Everything. I can do anything that a man can do. I can pitch

could do all the harvesting without any assist-

Blacksmith and Carriage Painter.

smith on record. Miss Medlin is a very handsome young lady, with a wealth of dark

as quickly as any smith in this section, and as

for neatness no other smith will dare to com-

neglected to educate herself in housekeeping and cooking. As an all round, useful girl

Clerk of United States Court.

From the Detroit Tribune

Miss Carrie Davison, daughter of the late

n the United States honored with such an

Her appointment by Judge Swan comes as

ct Court at Detroit, is the only woman

she cannot be excelled anywhere in

eyes. She can shoe a horse or weld a t

Wingo correspondence St. Louis Globe-Demo

This treasure was a rabbit's foot and the horses, and I take care of them, feed and curry entire leg. silver mounted. them, milk the cows and look after when the mercury is 20 below, as braye and cheerful as do the drivers of Routes 1 and 2, who are of the stronger sex and are constituted with a strong physique to stand all the strong for the farm, Miss Fredericks

"My third has a history, too. 1 am sure all there is to do in winter, but there is the double of the strong physique to stand all the plenty to look after the rest of the year and a dozen pigs. That's about all there is to do in winter, but there is plenty to look after the rest of the year and a dozen pigs. That's about all there is to do in winter, but there is plenty to look after the rest of the year and a dozen pigs. That's about all there is to do in winter, but there is plenty to look after the rest of the year. In caring for the farm, Miss Fredericks

This precious thing was a silver St. "My third has a history, too. 1 am sure

"If you get one of these medals cross-

formation.

again.

too, and if there was any necessity for it I beast?" asked the blonde, who had some Union Pacific which seemed on the point of going up and down at the same time. "Oh that is simply fine!" declared the woman with the silvery pompadour. "I

fine. A man told me the market was

cross eyed man sat across from me in the

"So glad you told me," she said. "I'll

always watch for cross-eyed men after

this and take care that I am not hoodooed

chimed in Mrs. Lane, the dignified specu-

"This one is good, too. It was sent to

me by a man who is a very successful

speculator. He carried it himself a long

always carry them in my bag.

since I found that bit of clover.

Miss Clara Medlin of Pilot Oak beers the just wish I could dream that a black cat distinction of being the only femule black- came to me. I am sure I would have a streak of luck if such a thing happened." At the very mention of a cat. Mrs. Lee, a

painfully thin, nervous looking woman. put her hands over her ears and ran out of "Now you have upset her for the day.

She is also an expert carriage painter. Why did you talk of cats when she was in This is really her specialty, she having painted over seventy buggies the past season. Not-Mrs. Lee is looked on as the hoodoo of withstanding all of this. Miss Medlin has not the place by all the others, and if they could they would compel her to go elsewhere and stay. And she attributes all her bad luck to cats. She has an inborn antipathy to them. If one passes her house she drives it away with the handlest missile. But her great grievance is that her hus-

telling her about it. And invariably, the day following one of his cat visions she

her work as deputy cierk of the court. Miss are going to lose your money." You

The names meant smartness, position and up-to-dateness in the highest degree. The hostess is one of the women whose names are most frequently seen in public, and she has deliberately adopted the simple life for the sake-of its smartness.

The women, who had taken their tip from the bostess, were dressed with unusual.

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The women, who had taken their tip from the bostess, were dressed with unusual.

The almost time langing heavy on my hands, said life that to insure the cats walked said listed that bases soaked in the place in each shell a nasturtiam seed that has been soaked in said listed adoptor.

The hostess is one of the women whose names are most frequently seen in public, and she has deliberately adopted the simple of cats. The cats walked said listed adoptor in the place in the place in the place in the place in the same that was appointed a deputy.

The thing for the father in 1899, and the following year size and though the said Miss Fredericks, and I told father that I would have on the said with sas appointed a deputy.

The thing got so bad, for she got was appointed a deputy.

The thing got so bad, for she says.

The thing got so bad for she says.

The thing got so bad, for she says.

The thing got so bad, for she says in the though the said Miss Fredericks, and I told father that I would have on the said Miss Fredericks.

The says of the says of the says of the says of the sa The thing got so bad, for she got worse be permitted in the women's parlors he always persists in telling her about | weight when I'm only a featherweight

Feet and Other Lucky Things, and Signs and Omens. Women who dabble in stocks in the it-she gets out of the market promptly. bucket shops have their pet superstitions. even though compelled to take a loss. Thus

carry a mascot, which may be anything her fleeing from the place, lest she have from a betel nut or a rabbit's foot to a another streak of bad luck. It is a very common occurrence They are always looking for signs and two or three women over a friendly cup of omens. If these be favorable, the specu- tea at the luncheon hour turning the cups lator will buy her favorite stock on a fall- like fortune tellers, to see whether some ing market, certain that it is about to turn thing good is in store. If the tea leaves form in such fashion that they leave an and make her rich in a moment. She reads the future in the coffee grounds open path from the bottom to the top of while snatching her breakfast and knows the cup, everything is lovely, and stocks moleskin, sable and Siberian squirrel. whether the market will be a buy or a sale | are going up. On the contrary, if the before she leaves her home. Or she watches leaves spread themselves over the interior the numbers on the signs as she rides down- of the cups, the prospect is clouded and

Women Speculators

Bucket Shop Operations Conducted by Means of Rabbits'

Rarely can one be found who does not it was that a mere mention of cats sent

Superstitions of

St. Anthony medal.

town in order to get a suggestion as to uncertainthe price of the stock that is to be the lucky one on that particular day A cross eyed man is her especial ab- stantial nerve will watch the market all horrence. If she sees one on the way | the closer, because of the warning in the Naturally, she will not wear them with the to the bucket shop she knows to a cer-leaves, ready to sell on the slightest inditainty that bad luck is in store.

She is certain there is to be a killing, lucky by the others always carries in a and she sells out everything she has the little inside pocket in her waist a worn the reader of this article patronizes instant she can dispose of the stock. She silver ring. Ten years ago she found it at my establishment or not my advice will willingly take a loss rather than stay the Rector street elevated station. That in the market after seeing a hearse with day she made a lot of money. Then she knew that the little ring, a facsimile in its sombre trappings.

"Isn't it a shame." protested the little silver of a leather strap buckled together. was responsible for the streak of luck. widow known in the bucket shop as Mrs. So it is always with her, and she is en-Hill, pathetically. "I came down feeling

going straight up to-day, and I intended life have been the luckiest, owing, of course, to buy a few good things. But a horrid Mrs. Rafferty always prides herself on a large saving on next season's train and stared at me all the way. Of her stength of mind and her superiority course. I do not dare to touch the market | to the rest of her sex. But even she admits after that. I would have all kinds of bad carrying a pocket piece for luck. She has arried it until the milling is worn off, and it

has passed through many vicissitudes "Why didn't you cross your fingers while "I won it on a bet," she said, "the con he watched you?" asked Mrs. Rafferty, dition being that the dollar staked was to be fresh from the mint. The fact that I "How, what for?" The fluffy little was lucky enough to win decided me that the bright dollar which we sent to Washing-"Oh, just cross the middle finger of each hand over the first finger and hold | ton for would be a good thing to keep.

them that way. That breaks the spell I have always carried it with me. "Of course I have prospered. It helped and the cross eyes can't affect your luck." Of course, Mrs. Rafferty knew, and the me, I know. "I have had reverses, too. I went broke widow was delighted to get this bit of in-

once and had nothing left but a nickel to get home and my lucky dollar. But that prices at which the goods were only showed that the mascot was bringing marked, these discounts are very me luck. If I had not had it, you see, I large would have been without a cent. I'll stick "I carry three mascots with me for luck," | to the dollar, all right." One speculator, a stem, serious, practical

lator, with the silvery pompadour. "They has a copper cent which she believes conare simply fine. Cross-eyed men cannot tains magic power. When the market is affect my luck when I have them, and I dull or is going off and she wants it to go up with a hurrah she unwinds several "This is the one I prize the highest," yards of the tape and rubs it with great care and she showed the thing, a four leafed clover in a glass and silver locket. "The with her cent. Then she winds again. No one speaks while this bit of conjuring most wonderful luck has been mine, really,

is in progress. No one smiles. The women crowd around the ticker and watch in dignified silence. All have hopes that the cent has occult power, and really this business of playing the market is too serious a thing

Curiously, if a gleam of sunshine appears on a cloudy day the fair speculators are all the skins. Our regular stock of in a flutter. Old Sol's face is a bull tip every time. Happy the women if the parlors set apart for their use have a chance

to get the sunlight. with money in their possession, are certain match at corresponding prices. "I dreamed last night that a black cat to get in the market if the clouds break son almost raised a riot in one bucket shop during a dull day recently. Everybody wanted the market to do something and all were talking at once by way of making

the time pass quickly. Taking a dainty eigarette case out of her bag, and before the others knew what neck pieces, stoles, victorines, capes, the toy was, she abstracted a cigarette etc. Owing to the scarcity of skins deftly, took a match from another tiny and the low prices at which the goods case and lit the cigarette.

Everybody gasped, but she was deaf, Striding over to the ticker she puffed smoke under the glass dome until the in-

terior was blue "Stop smoking or leave the room instantly," commanded the dignified woman with the white pompadour.

carelessly tossed the offending thing into discount. the basket on the tape. "I wanted to put the market up, that was all. Jack says he always smokes the tape when it won't

move, and it gets lively every time. Now Everybody was wrathful and onins were out at Valley Forge, there lives a young out at Valley Forge, there lives a young woman who manages a fifty acre farm in been appointed cierk of the United States been appointed cierk of the United States been appointed cierk of the United States belong the state of the United States been appointed cierk of the United States belong the state of the United States belong th however the sluggish market began to discount. move. Stillness reigned for the first few

"Oh, I had the most terrible dream about ats." he tells her in the morning. "You re going to lose your money." "You all wanted it to stand still after "that unwomanly exhibition." But it kept on moving. Finally the serious minded had to admit that the smoke Davison first entered the office as a clerk for her father in 1899, and the following year she was appointed a deputy

Or. "B: careful to-day. I dreamed about cats." he says. Or. "The cats walked through my sleep last night. Look out." through my sleep last night. Look out." to inaugurate a bull market would smoking

> Professional. Mother You mustn't fight any of the boys your class Johnny Do you want me to tackle a heavy

## C.C. SHAYNE,

#### Manufacturing Fur Merchant.

At the Anso

resides in a su

boys teach ear

in the interval

visitors. Mr.

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note. He lives

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Stage persp

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Mr. Warfield's

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Cat Show

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like most good

the sign manu

The advertisement which appeared on this page last Sunday was read by many intending fur buyers. The week was pleasant; ladies could shop, and I had my share of the trade Only a few model garments left-Persian lamb with various contrasting furs, sealskin trimmed with chinchilla and mink, stylish models in To effect sales a further reduction will be made on the prices. As I commented last Sunday, the demand Nervous women will sell out on a sign this season for high-grade furs is like this, and the one with the most sub- unprecedented. Not only have the American fur merchants, but those in other countries, enjoyed a splendid business. Genuine Furs are be-And if she sees a funeral, that settles One seasoned speculator who is called coming scarce and prices will be much higher next season, and whether would be, if you can spare the money, buy now. At the recent London sales Alaska Seal advanced 23%. We have about 3 dozen seal garments, up-to-date styles, tirely certain that the last ten years of her marked at the old prices, and will continue the sale until they are sold;

#### Russian and Hudson Bay Sables,

The demand for Muffs, Neck Pieces, &c., during the past week has been the largest of any week in January for a number of years. I had marked my stock of Sables to effect sales during the holidays. I am now allowing a discount of 15% off the price of Russian Sables, Hudson Bay Sables 10%, and considering the low

If a lady should purchase a muff or neck piece and not find a match, looking woman known as Mrs. Jennings, an article will be manufactured from new skins net; that is to say, no discount will be allowed on the articles manufactured to order, but the discount will be allowed on the manufactured goods in stock.

A few Hudson Bay Sable Muffs reduced to \$60 and \$75. The grades at \$125, \$150 to \$300 (the new shapes) are splendid values at the prices, and yet the discount of 10% will be allowed. Odd neck pieces will be sold at less than the value of Sable skins and manufactured goods

is probably the largest in America. Russian Sable Muffs from \$250 to For they welcome the bright rays and, \$1,800. Neck and shoulder pieces to

### The Reliable Mink.

The demand for mink has been greater than any season since 1870. We have a large stock of muffs, are marked. I cannot allow more than 5% discount.

### Royal Ermine.

Ermine is in fashionable demand. A large assortment of muffs and "Very well," trilled the young person and neck pieces in stock, 10 per cent.

### Black Lynx.

The favorite fluffy fur-all the leading shapes in stock, 10 per cent.

Men's Fur Lined Overcoats. All sizes and prices, discount 10%.

Women's Fur Lined garments and automobile coats will be sold at a discount of 25 per cent. A few handsome tiger, leopard and other fur rugs, 33 1-3 per cent. less than former prices.

### Sleigh, Carriage and Automobile Robes.

Goods are marked very low, and an extra discount of 10 per cent. will be allowed. There are many articles in stock-

Fur Capes of Mink, Beaver, Alaska Sable-the shapes which are now in fashionable demand. The model garments will be sold at a discount of 33 1-3 per cent.

I am anxious to sell all of my manufactured goods and have cut prices to effect sales.

NOTE: I do not sell blended or darkened Hudson ay Sables or Mink. A good assortment of fash-mable furs in slock.

ALL SALES STRICTLY CASH. 41ST AND 42D ST5.,

Between 6th avenue and Broadway

## The American Girl's Quest of Winter Roses for Her Cheeks How may a girl retain the roses in her | enjoys herself amazingly. That she keeps | but with a daughter in society and a son

cheeks in winter? Roses and hot, stuffy her spirits and her color, her digestion and in the Queen's Guards, she looked as lithe rooms do not go well together. It is said her figure is no wonder to her friends. that there is no bleaching agency in the; The indolent American girl is just as world to compare with a stilling atmos- pretty, but her complexion is only for a mist, and she seldom carries an umbrella.

"I get pale in a day," declared a girl who early, but-fades soon. was cooped up in the house for twenty-four hours, "and in three days I am ghastly."

The American girl is pretty and begins gloves. On her feet she has heavy boots, by being healthy. But her mode of life She shops, trots through the little parks living out of doors down to a nicety. They her apartment takes away her ambition. never sit in a hot room. They never sleep and rich food gives her indigestion. Then to have the window open. She has a way with all the windows closed. They never she stays at home, bleaches out, and is of getting air into the house somehow. spend a whole day in the house if they can faded at 27. avoid it.

been in New York a very handsome English | 45 she is gorgeous. Along with her beauty girl. She is not very tall, not very classic she has a well matured mind. of feature, not exceedingly pretty of profile. | "Every woman, American or otherwise, But she has a lovely skin.

It is a combination of the typical Delaware thing is to know how to get it. peach and Jersey cream.

Some English women have the art of makes her indolent. The steam heat of

The English beauty begins to be at her that they almost freeze to death. But, During the present winter there has best at 30, and from that time until she is after a while, they get used to the tem-

can have the English complexion," said tea. When she is cold she stops in some-Her complexion rivals the red rose, and | a lecturer the other morning to the women when it is not rosy it is a lovely clear cream. Who made up his beauty class. "But the is always taking a cup of tea, and it does "The Fnglish woman is not afraid of her good.

Each afternoon this girl goes for a walk, fogs. She is not afraid of weather. Mrs. warm. She always wears stockings heavy Each afternoon this girl goes for a walk, and frequently in the morning she walks also. She seems to need little sleep, for she is up and away by 7 o'clock generally, and all mornings by 8.

She does not mind the weather, and on the mind the weather, and on the sleep for she is up and away by 7 o'clock generally, and all mornings by 8.

She does not mind the weather, and on the atmosphere bathe her face.

She is not afraid of weather. Mrs. Arthur Paget went out every morning, enough to protect her feet, and she would not dream of going out in winter with instockings and paper-soled low shoes. She walked without an umbrella, letting the atmosphere bathe her face.

"Consumptives get well by living out of doors, and those in feeble health improve the maintenance of the general warm. She always wears stockings heavy enough to protect her feet, and she would not dream of going out in winter with instockings and paper-soled low shoes. She walked without an umbrella, letting thin stockings and paper-soled low shoes. She walked without an umbrella, letting the steep of the general warm. She always wears stockings heavy enough to protect her feet, and she would not dream of going out in winter with instance of the general warm. She always wears stockings heavy enough to protect her feet, and she would not dream of going out in winter with instance of the general warm. She always wears stockings heavy enough to protect her feet, and she would not dream of going out in winter with not dream of going nd all mornings by 8.

She walked without an umbrells, letting as so many women do.

The American girl

She does not mind the weather, and on the atmosphere bathe her face.

The American girl will improve her general health, and incidentally her color with her dog by her side, she walks and bath. At the age of well, never mind, and her complexion, if she will do the same by the famous physician who has been

and winsome as a girl of twenty-three. "The English woman is not afraid of a

day. She is like a lovely rose which blooms She walks in a storm coat, with a storm hat on her head, and her hands in leather She shops, trots through the little parks and enjoys her constitutional immensely. "Then the English woman is not afraid

> Visitors to England sometimes declare perature and like it. "The English woman warms herself, not with harmful things, but with a cup of where and drinks a hot cup of tea. She

'The English woman keeps her feet

things an English woman does

"For her complexion's sake every woman should have a walking skirt, ankle high, with a good, warm fannel waist. She should have a storm coat, a pair of rubbers, a pair of heavy high shoes and something warm for her hands. And she should have a little hat which will protect the head, but will not blow off nor catch the rain.

"As for an umbrella, she may carry it or not, as she pleases. But, if she will provide herself with a handsome water-

"As for an umbrella, she may carry it or not, as she pleases. But, if she will provide herself with a handsome water-proof hat, say one of satin faced rubber, she will find an umbrella unnecessary.

"As for her face, it will benefit greatly by the bath. Her complexion, her eves and her hair will sell enjoy their wetting.

"But, when it does not rain, or if she does not feel like going out in the wet, the woman who wants to get the sir can do other things. She can always throw open the windows and get the fresh air.

"Fresh air is to the lungs what good food is to the stomach. It feeds, nourishes, strengthens, and keeps alive. Take away the supply, and you suffer for lack of it.

"Very few women understand the value of fresh air. They do not know how important a part good air supply plays in the maintenance of the general health."

"Consumptives get well by living out of degree and they imported the conference of the general health."

NO LONGER IN THE WALDORF-ASTORIA BUT DIRECTLY



that can be thrown open from the top of the room away down to the floor are the best. These French windows, which are usually found on the balconies and porches, should really be used all over the house. They afford splendid air supply.

"Throw open the windows and take a deep, full breath of fresh air. And then perform these exercises. Be sure, though, before you begin, that your clothing is loose. They cannot be performed if the belts and hands are tight.

"Throw up both arms and throw them out so that they project out of the window. Thrust them up high and out, as though you were trying to punch a hole in the

you were trying to punch a hole in the Draw back the arms with force and re-

peat this movement. You can do it as many as twenty times, but for the woman who as twenty times, but for the woman who is not accustomed to this form of exercise five or ten times will be enough. It is not a good thing to tire out the muscles.

"The second open window exercise calls for a horizontal movement. Thrust the arms out straight and hold them out a minute. This is a nerve steadier, and is suite different from the callsthenics of

fists clenched and hold them stiff Breathedeeply a great many times, or as long as you can hold the position, and you will find that your nerves and muscles will become much steadier.

"The elbow-to-elbow movement also can be practised. Thrust your arms back until the elbows touch. If you cannot do his, make them touch as nearly as you can."

lite different from the calisthenics of s nature. Put both arms out in front of you with

ging of Mrs. 1 t, the door bel they are tired. formance, with